

## Codebook

Name of the variable	Variable values	Explanation
lfdn	Number	Observation number
anzru	1 = one round 0 = maybe more rounds	Number of rounds
verf	1 = Adjusted Winner 2 = Proportional Allocation 3 = Divide and Choose	Procedure that was used
angabe	0 = subject didn't make his/her allocation of points beforehand 1 = subject made his/her allocation of points beforehand	Was the subject asked to note his/her allocation of points before he/she saw the valuation of the interaction partner?
sex	1= male 0 = female	Gender of the subject
age	Age in years	Age of the subject
stud	1 = Biology 2 = Chemistry 3 = Educational science 4 = History 5 = Information Engineering, IT 6 = Arts and media science 7 = Literature 8 = Math and Statistics 9 = Philosophy 10 = Physics 11 = Political science and Management 12 = Psychology 13 = Law 14 = Sociology 15 = Sports 16 = Languages 17 = Economics	Department in which the subject is enrolled
hum	0= no 1= yes	Student of humanities?
soz	0= no 1= yes	Student of social sciences?
sem	Number of terms	Number of terms
exp	0 = no 1 = yes, one time 2 = yes, more than one time	Did the subject take part in experiments before?
etaw1	0 = false 1 = right	Answer to test question 1 (AW)
etaw2	0 = false 1 = right	Answer to test question 2 (AW)
etpa1	0 = false 1 = right	Answer to test question 1 (PA)
etpa2	0 = false	Answer to test question 2 (PA)

	1 = right	
etdc1	0 = false 1 = right	Answer to test question 1 (DC)
etdc2	0 = false 1 = right	Answer to test question 2 (DC)
gesv	1 = yes 0 = no	Did the subject answer the questions correctly about the procedure he/she later went through?
alv	1 = yes 0 = no	Did the subject answer all questions correctly?
El	0 = Simulation 1 = valid 2 = probably valid 3 = validity doubtful 4 = probably not valid	Results Lying scale
el1	0 und 1 = 0 (self-confident, clear self-perception) 2 = 1 (conventional, moralistic, conformistic) 3 und 4 = 2 (confusion, repression or resistance against the experiment )	Interpretation Lying scale
easp1	0 = low 1 = normal 2 = increased	Results Antisocial attitude scale
Ere	0 = low 1 = normal 2 = increased	Results Social responsibility scale
edo	0 = obedient 1 = indulgent 2 = rather indulgent 3 = normal 4 = rather dominant 5 = dominant 6 = very dominant	Result of the dominance scale
Esi	0 = low 1 = average 2 = median strong 3 = strong 4 = very strong	Results Security scale
vaw	Points AW	
vpa	Points PA	
vdc	Points DC	
gewv	1 = AW 2 = PA 3 = DC 4 = AW and PA 5 = AW and DC 6 = PA and DC	Which procedure received most points from the subject and hence would have been chosen?
wahl	1 = DC 2 = AK	Chosen procedure (without indifferent choice options)

	3 = PA	
v	0 = no 1 = yes	Chosen and conducted procedure are the same?
rf	1 = first rank 2 = second rank 3 = third rank 4 = fourth rank	Rank the lighter received in the preference order
rk	1 = first rank 2 = second rank 3 = third rank 4 = fourth rank	Rank the ballpen received in the preference order
rt	1 = first rank 2 = second rank 3 = third rank 4 = fourth rank	Rank the mug received in the preference order
rg	1 = first rank 2 = second rank 3 = third rank 4 = fourth rank	Rank of the cash (DC)
glf	Points for the lighter	Points for the lighter in the first allocation
glk	Points for the ballpen	Points for the ballpen in the first allocation
glt	Points for the mug	Points for the mug in the first allocation
gvf	Allocation of the points of the fictitious interaction partner for the lighter	AW and PA
gvk	Allocation of the points of the fictitious interaction partner for the ballpen	AW and PA
gvt	Allocation of the points of the fictitious interaction partner for the mug	AW and PA
rvf	Ranking of the lighter of the fictitious interaction partner	DC
rvk	Ranking of the ballpen of the fictitious interaction partner	DC
rvt	Ranking of the mug of the fictitious interaction partner	DC
rvg	Ranking of the cash of the fictitious interaction partner	DC
gf	Points for the lighter	Points for the lighter in the final allocation of the subject (AW and PA)
gk	Points for the ballpen	Points for the ballpen in the final allocation of the subject (AW and PA)
gt	Points for the mug	Points for the mug in the final allocation of the subject (AW and PA)
tab2f	0 = no 1 = yes	Was there a change in the valuation of the lighter from table 1 to table 2?

tab2k	0 = no 1 = yes	Was there a change in the valuation of the ballpen from table 1 to table 2?
tab2t	0 = no 1 = yes	Was there a change in the valuation of the mug from table 1 to table 2?
etab2	0 = no 1 = yes	Was there a change of the valuation from table 1 to table 2?
dcf	1 = package 1 2 = package 2	In which package went the lighter? (DC)
dck	1 = package 1 2 = package 2	In which package went the ballpen? (DC)
dct	1 = package 1 2 = package 2	In which package went the mug? (DC)
dcg1	Sum of cash in package 1	How much money was in package 1?
dcg2	Sum of cash in package 2	How much money was in package 2?
tep	1 = Package 1 2 = Package 2	Package the subject received in the end
Prf	0 = no 1 = yes	Did the subject receive his/her first preference good?
ag	0 = no 1 = yes	Compensation payment was made?
eg	Sum of cash received in the end	How much money did the subject receive in the end?
ef	0 = no 1 = yes	Did the subject receive the lighter?
ek	0 = no 1 = yes	Did the subject receive the ballpen?
et	0 = no 1 = yes	Did the subject receive the mug?
gg	Sum of monetary value of the received good	5 DM per good
erpcsg	Points the interaction partner reached (sum)	Only DC:
vglespu	Comparison between the subjective points of the subject and the interaction partner	Only AW and PA
vglerpc	Comparison between the rank points of the subject and the interaction	Only DC
espu1	Reached points for the lighter	AW and PA
espu2	Reached points for the ballpen	AW and PA
espu3	Reached points for the mug	AW and PA
espu	Sum of the achieved subjective points	Sum of points allocated on goods the subject received in the end (AW and PA)
espusg	Sum of the achieved subjective points	Sum of points allocated on goods the fictitious interaction partner received in the end (AW and PA)
espusomi	0 = less 1 = equal 2 = more	How many points did the subject achieve in comparison to the fictitious interaction partner? (AW

		and PA)
erpdcsom	0 = less 1 = equal 2 = more	How many points did the subject achieve in comparison to the fictitious interaction partner? (DC)
egi	Amount of monetary values in sum	Monetary value the subject received in cash and goods
esg	Amount of monetary values in sum	Monetary value the fictitious interaction partner received in cash and goods
vglsg	Difference between the reached monetary value of the subject and the fictitious interaction partner	
bsg	0 = less 1 = equal 2 = more	What was the monetary value (in cash and goods) the subject achieved in comparison to the fictitious interaction partner? (DC)
rp	Sum of the realized points of subject and interaction partner	Realized points in sum for AW and PA
rpdc	Sum of the realized points of subject and interaction partner	Realized points in sum for DC
nrp	Sum of the not realized points of subject and interaction partner	Unrealized points in sum for AW and PA
nrpdc	Sum of the not realized points of subject and interaction partner	Unrealized points in sum for DC
pot	AW and PA = 200 DC = 11	Potentially achievable points in the procedures
efap	Efficiency: (POT-RP)	Efficiency AW and PA
efdc	Efficiency: (POT-RPDC)	Efficiency DC
eff	Efficiency	Efficiency for all procedures standardised
sag	Sum of the compensation payment withheld	Average withheld compensation (AW and PA)
sag1	SAG for AW	
sag2	SAG for PA	
truthap	Truthfulness: 0=no 1=yes	Final allocation consistent to the preference order? (AW and PA)
truthdc	Truthfulness: 0=no 1=yes	Final allocation consistent to the preference order? (DC)
effpro1	Reached points in comparison to the potential points	Potential points in sum for the subject and the interaction partner
egap	Reached monetary value of the subject for AW and PA in %	
egapsg	Reached monetary value of the interaction partner for AW and PA in %	
espualle	Reached points of the subject in %	For all procedures
nfpro	0= no	Did the subject get at least 50% of

	1= yes	his/her values?
nfsg	0=no 1=yes	Did the interaction partner get at least 50% of his/her values?
nf	0=no 1=yes	Both got at least 50% of their values?
pktprob	Reached points of the subject after the first allocation	Only for subjects who had the chance to change their allocation
pktgeg	Reached points of the interaction partner after the first allocation	Only for subjects who had the chance to change their allocation
ggprob	Reached monetary value of the subject after the first allocation	Only for subjects who had the chance to change their allocation
gggeg	Reached monetary value of the interaction partner after the first allocation	Only for subjects who had the chance to change their allocation
vglpkt	0=less 1=equal 2=more	How many points did the subject achieve in comparison to the interaction partner after the first allocation? Only for subjects who had the chance to change their allocation
Azg	Compensation the subject had to pay or to receive after the first allocation <0 pay >0 receive	Only for subjects who had the chance to change their allocation
gprob	Monetary value the subject would have received (without the possibility to withheld compensation)	Only for subjects who had the chance to change their allocation
Ggeg	Monetary value the interaction partner would have received (without the possibility to withheld compensation)	Only in case of subjects who had the chance to change their allocation
gpgl	0=less 1=equal 2=more	Comparison of the goods' value between subject and interaction partner Only for subjects who had the chance to change their allocation
gprobl	0=less 1=equal 2=more	Comparison of the monetary value between subject and interaction partner Only for subjects who had the chance to change their allocation